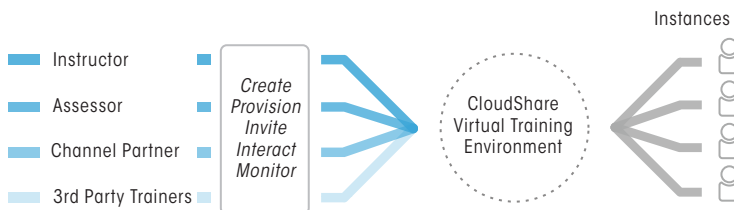


CloudShare for Training & Certification

Efficient, Flexible Training for the Agile Enterprise

The CloudShare Virtual Training and Certification solution enables organizations to provide effective hands-on technical training to staff, partners and customers. It eliminates the need to invest in training infrastructure, and dramatically decreases the time spent on setting up training environments, allocating resources and coordinating trainer and student availability.

As a Cloud-based service, CloudShare Virtual Training is available on demand and is easy to scale up or down, so you only pay for what you use.



Hands-On Experience without Leaving Your Seat

Complex setups with networking, multiple servers, databases and gateways? No problem. CloudShare makes your solution accessible anytime, anywhere with full interactivity and realism, regardless of its complexity.

How CloudShare for Training Works

The CloudShare Cloud-based SaaS platform enables customers to easily maintain and extend fully independent, scalable, easily tracked and managed multi-server, networked training environments on-demand.

Each student in the environment uses their own complete copy of the environment, accessed simply through a Web browser. Instructors can choose whether to train students interactively in real time, or create time-limited, self-paced environments where students can progress on their own.

Additionally, the system provides a hierarchy of permissions for provisioning environments, setting up classes and inviting students, so that channel partners and 3rd party training services providers can run classes as needed, controlled centrally.

Key Benefits

- Reduce the cost of training, enhance revenues from paid training
- Greatly increase the productivity of training staff
- Make it easier for employees, partners and customers to receive training anytime, anywhere
- Run multiple simultaneous classes across locations, with no added overhead
- Eliminate the need for expensive dedicated training hardware
- Pay-as-you-go online service, accessed simply through a Web browser

Use Cases

- Instructor-led (tutored) training
- Self-paced individual training
- Training run by partners or outsourced to 3rd parties
- Rapid assimilation of new products through the sales channel
- Technical certification of sales engineers and channel partners
- Paid post-sales customer training

"With CloudShare we significantly expanded partner and SE training while lowering our costs by 23%."

Sr. Director of Training
Leading Security Software Company

Features

Student Interaction

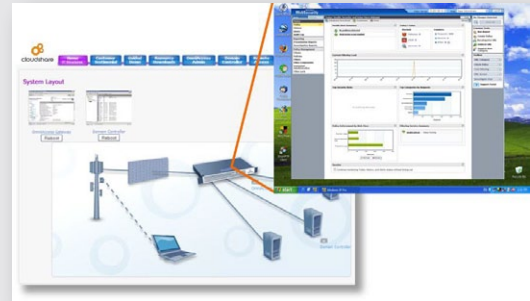
- Easy access from anywhere using a Web browser
- Separate instance of the complete solution environment provided to each student
- Persistent sessions that can be paused at any point, allowing students to study at their own pace, stop and restart as needed, or make up for missed classes
- Integrated collateral, instructional materials and hints
- Real-time collaboration with instructor using video, audio, chat, whiteboard and screen sharing
- Single sign-on to all applications/systems included in the training environment

Training Lab Management

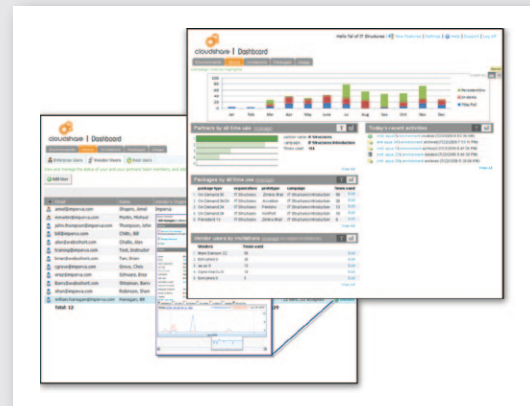
- Provision new training environments, replicate and reset environments in seconds
- Schedule time-limited courses or tests (up to 1 year long)
- Save student environments for assessment and grading
- Instructor/assessor access to all student environments
- Empower channel partners and 3rd party providers to run training classes on their own through built-in hierarchy
- Manage versions centrally, easily deploy application and system updates across all instances
- Monitor detailed aggregate and individual student usage, including use of collateral, applications, sessions, etc.

Supported Applications

- Hybrid environments with both hardware and software
- Complex networked applications – up to 20 servers per instance, multiple LAN/WAN networks
- Fat/thick clients and Web clients
- Access protocols including HTTP, FTP, SSH, RDP, SMTP, VOIP
- Public IPs available for connecting to external applications and data centers.
- Microsoft licenses included with no 3rd party restrictions Features



Student/Trainee View



Vendor Dashboard View

About CloudShare

CloudShare is a quick and easy way to share copies of your complex IT environments, online, so you can collaborate with customers, partners, and colleagues – for demos, proofs-of-concept, training, or other enterprise applications.

Going beyond webinar and “virtual lab” offerings, CloudShare enables users’ extended interaction in dedicated “hands on” production-grade replicas of their IT, delivered as SaaS.

Cisco, VMware, SAP, and other technology leaders have adopted CloudShare to extend access to their virtual infrastructure from the enterprise to the cloud. CloudShare is backed by Gemini, Sequoia Capital, and Charles River Ventures.

For more details visit www.cloudshare.com or call 1-888-609-4440.



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